

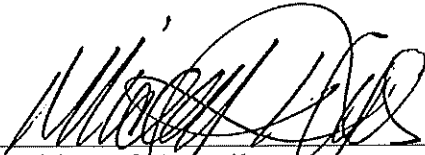
**A RESOLUTION AUTHORIZING THE PURCHASE OF TWENTY (20) BODY WORN CAMERAS, NINE (9) DASH MOUNTED CAMERA SYSTEMS, RELATED EQUIPMENT, SOFTWARE, AND SERVICES FROM WATCH GUARD UNDER THE STATE OF OHIO COOPERATIVE PURCHASING PROGRAM AND DECLARING AN EMERGENCY**

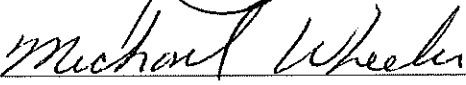
WHEREAS, the Village desires to purchase twenty (20) body worn cameras, nine (9) dash mounted camera systems, related equipment, software, and services from Watch Guard, 415 E. Exchange Parkway, Allen, Texas 75002, through the State of Ohio Cooperative Purchasing Program; and

NOW, THEREFORE, BE IT RESOLVED by the Council of the Village of Richfield, Summit County, State of Ohio, that:

- SECTION 1. The Mayor and the Finance Director are hereby authorized and directed to purchase twenty (20) body worn cameras, nine (9) dash mounted camera systems, related equipment, software, and services from Watch Guard, 415 E. Exchange Parkway, Allen, Texas 75002, for a total amount not to exceed \$127,373.31, as set forth in the proposal attached hereto as "Exhibit A" and incorporated fully herein by reference.
- SECTION 2. That because this purchase is made under the State of Ohio Cooperative Purchasing Program, this Council waives the requirement for competitive bidding pursuant to Section 141.03(f) of the Richfield Codified Ordinances.
- SECTION 3. It is found and determined that all formal actions of this Council concerning and relating to the adoption of this Resolution were adopted in an open meeting of this Council, and that all deliberations of this Council and of any of its committees that resulted in such formal action, were in meetings including Section 121.22 of the Ohio Revised Code.
- SECTION 4. This Resolution is hereby declared to be an emergency measure necessary for the immediate preservation of the public health, safety, and welfare and for the further reason that it is necessary in order to facilitate the acquisition of a replacement body worn cameras for the Police Department because the current cameras are no longer suitable for the needs of the Police Department; wherefore, provided this Resolution receives the affirmative vote of two-thirds of the members of Council elected or appointed, it shall take effect immediately upon passage and execution by the Mayor; otherwise, it shall take effect and be in force from and after the earliest period allowed by law.

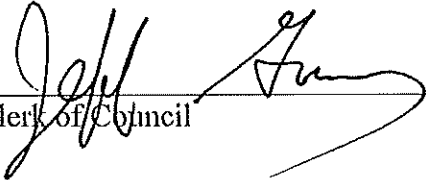
PASSED: 10-6-2020

  
\_\_\_\_\_  
President of Council

  
\_\_\_\_\_  
Mayor

Dated: 10/19/2020

ATTEST:

  
\_\_\_\_\_  
Clerk of Council



# 4RE/VISTA Price Quote

2020 Special Purchase Terms:  
 25% (\$31,844) payment due by Dec 18, 2020.  
 Remainder of balance (\$95,529.31) due by Feb. 14th 2021.

CUSTOMER: Richfield Police Department

ISSUED: 9/29/2020 3:24 PM

EXPIRATION: 12/25/2020 9:00 AM

**TOTAL PROJECT ESTIMATED AT:  
 \$127,373.31**

ATTENTION: Paul Fister

SALES CONTACT: Peter Klaus

PHONE:

DIRECT:

E-MAIL:

E-MAIL: peter.klaus@motorolasolutions.com

## V300 Proposal VISTA HD Cameras and Options

Part Number	Detail	Qty	Direct	Discount	Total Price
VIS-300-BWC-001	V300, Body Worn Camera, 1080P, WiFi/Bluetooth with Removable Battery	8.00	\$995.00	\$0.00	\$7,960.00
VIS-300-VTS-KIT	Transfer Station II Kit, Incl. Power & AC Cables, Label and Docs	2.00	\$1,495.00	\$0.00	\$2,990.00
VIS-300-BAT-RMV	V300, Battery, Removable and Rechargeable, 3.8V, 4180mAh	9.00	\$99.00	\$0.00	\$891.00
4RE-STD-GPS-RV2	V300 and 4RE System Bundle. Includes 4RE Standard DVR Camera System with integrated 200GB automotive grade hard drive, ZSL camera, 16GB USB removable thumb drive, rear facing cabin camera, GPS, hardware, cabling and your choice of mounting bracket. It will also include the V300 Continuous Use Wearable Camera with 12 hours continuous HD recording, one camera mount, 128 GB of storage, Wi-Fi docking base, Power over Ethernet Smart Switch	9.00	\$5,550.00	\$0.00	\$49,950.00
WAR-300-CAM-NOF	Warranty, V300 3 Year, No-Fault	17.00	\$450.00	\$0.00	\$7,650.00
WAR-300-CAM-4TH	Warranty, V300, 4th Year, (requires No Fault Warranty)	17.00	\$180.00	\$0.00	\$3,060.00
WAR-300-CAM-5TH	Warranty, V300, 5th Year, (requires No Fault Warranty)	17.00	\$235.00	\$0.00	\$3,995.00

## Evidence Library 4 Web Software and Licensing

Part Number	Detail	Qty	Direct	Discount	Total Price
KEY-EL50SRV-001	Evidence Library, Web Server Site License Key	1.00	\$1,000.00	\$0.00	\$1,000.00
SFW-4RE-DEV-FEE	Evidence Library, 4RE Annual Device License & Support Fee	45.00	\$195.00	\$0.00	\$8,775.00
SFW-BWC-DEV-FEE	Evidence Library, VISTA/V300 Annual Device License & Support Fee	85.00	\$195.00	\$0.00	\$16,575.00

## 4RE Hardware Warranties

Part Number	Detail	Qty	Direct	Discount	Total Price
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# 4RE/VISTA Price Quote

WAR-4RE-CAR-1ST	Warranty, 4RE, In-Car, 1st Year (Months 1-12)	9.00	\$0.00	\$0.00	\$0.00
WAR-4RE-CAR-2ND	Warranty, 4RE, In-Car, 2nd Year (Months 13-24)	9.00	\$100.00	\$0.00	\$900.00
WAR-4RE-CAR-3RD	Warranty, 4RE, In-Car, 3rd Year (Months 25-36)	9.00	\$200.00	\$0.00	\$1,800.00
WAR-4RE-CAR-4TH	Warranty, 4RE, In-Car, 4th Year (Months 37-48)	9.00	\$325.00	\$0.00	\$2,925.00
WAR-4RE-CAR-5TH	Warranty, 4RE, In-Car, 5th Year (Months 49-60)	9.00	\$450.00	\$0.00	\$4,050.00

## Shipping and Handling

Part Number	Detail	Qty	Direct	Discount	Total Price
Freight	Shipping/Handling and Processing Charges	1.00	\$520.00	\$520.00	\$0.00
					<b>\$112,521.00</b>

## Technical Services Calculator

### WatchGuard Video Technical Services

Part Number	Detail	Qty	Direct	Discount	Total Price
SVC-4RE-ONS-400	Tier 1 Onsite Installation. Includes Project Coordination, One Pre-Deployment IT Call, Provisioning of ELC and Azure AD, Install OS and SQL (if Purchased from WatchGuard), Limited EL Client Installations, Limited Cofiguring of 4RE Units, Limited MDC App Installations, Interview Room Configuration, Limited Configuration of Body Worn Cmaeras, Full Testing of WatchGaurd Systems, Installation of Evidence Library, Training of Officer and Admin Staff, Limited Vehicle Install Inspections, Vendor Management, Suppo	1.00	\$5,000.00	\$0.00	\$5,000.00
					<b>\$5,000.00</b>

## Server Hardware and Options

### Server Hardware and Software

Part Number	Detail	Qty	Direct	Discount	Total Price
HDW-EL5-SRV-117	Server, EL5, 16 HDD, RAID 6, 3U, 11-25 Concurrent Devices, 5CAL, Gen 4.	1.00	\$8,295.00	\$0.00	\$8,295.00
HDW-SRV-HDD-8TB	Hard Drive, Server, EL5, 8TB, 6GB/s 7,200 RPM, 256MB, Enterprise, 4KN.	6.00	\$525.00	\$0.00	\$3,150.00
WAR-SRV-RCK-5YR	Extended Warranty, Rack Server (WGA00421-116,-216,-117,-217)) Full Service On Site, 5-Year	1.00	\$1,175.00	\$0.00	\$1,175.00

## Shipping and Handling

Part Number	Detail	Qty	Direct	Discount	Total Price
Freight	Shipping/Handling and Processing Charges	1.00	\$225.00	\$225.00	\$0.00
					<b>\$12,620.00</b>

## 4RE and VISTA Proposal

### Additional Software and Licensing

Part Number	Detail	Qty	Direct	Discount	Total Price
WAR-WGR-MNT-ADD	Software Maintenance, REDACTIVE(sm) , +1 Extended Additional Year	2.00	\$995.00	\$0.00	\$1,990.00

415 E. Exchange Parkway • Allen, TX • 75002  
 Toll Free (800) 605-6734 • Main (972) 423-9777 • Fax (972) 423-9778  
[www.WatchGuardVideo.com](http://www.WatchGuardVideo.com)



# 4RE/VISTA Price Quote

KEY-WGV-RED-E01	Software, REDACTIVE(sm), Enterprise User License, Rev 3.0	1.00	\$5,995.00	\$0.00	\$5,995.00
WAR-WGR-MNT-3YR	REDACTIVE(sm), Software Support & Maintenance, 3-Year Bundle	1.00	\$2,795.00	\$0.00	\$2,795.00
HDW-4RE-VIS-RED	Redactive Tower, Xeon 16 Core, 480GB SSD, Blu Ray DVDRW, 16GB RAM	1.00	\$4,000.00	\$0.00	\$4,000.00

## WatchGuard Video Technical Services

Part Number	Detail	Qty	Direct	Discount	Total Price
SVC-4RE-INS-100	4RE System Installation, In-Car (Per Unit Charge)	9.00	\$750.00	\$0.00	\$6,750.00
Freight	Shipping/Handling and Processing Charges	1.00	\$75.00	\$75.00	\$0.00
					<b>\$21,530.00</b>

## V300 Proposal

### VISTA HD Cameras and Options

Part Number	Detail	Qty	Direct	Discount	Total Price
VIS-300-BWC-001	V300, Body Worn Camera, 1080P, WiFi/Bluetooth with Removable Battery	3.00	\$995.00	\$0.00	\$2,985.00
WAR-300-CAM-NOF	Warranty, V300 3 Year, No-Fault	3.00	\$450.00	\$0.00	\$1,350.00
WAR-300-CAM-4TH	Warranty, V300, 4th Year, (requires No Fault Warranty)	3.00	\$180.00	\$0.00	\$540.00
WAR-300-CAM-5TH	Warranty, V300, 5th Year, (requires No Fault Warranty)	3.00	\$235.00	\$0.00	\$705.00

### Shipping and Handling

Part Number	Detail	Qty	Direct	Discount	Total Price
Freight	Shipping/Handling and Processing Charges	1.00	\$45.00	\$45.00	\$0.00
					<b>\$5,580.00</b>

Total Estimated Tax, may vary from State to State \$0.00

Configuration Discounts	\$865.00
Additional Quote Discount	\$29,877.69
<b>Total Amount</b>	<b>\$127,373.31</b>

NOTE: This is only an estimate for 4RE & VISTA related hardware, software and WG Technical Services. Actual costs related to a turn-key operation requires more detailed discussion and analysis, which will define actual back-office costs and any costs associated with configuration, support and installation. Please contact your sales representative for more details.

To accept this quotation, sign, date and return with Purchase Order: \_\_\_\_\_ DATE: \_\_\_\_\_



## 4RE/VISTA Price Quote